

## PETROLEUM/PROPANE INSURANCE PROGRAM

### Experts in Fuel-Related Insurance Risks

**A**merican Management Corporation is known for our expertise, integrity and knowledge throughout the fuel industry, and for our continued development of innovative and unique insurance products.

#### Protection for the Petroleum/Propane Industry

AMC's Fuel Marketers Program has been providing insurance in the propane/petroleum distribution market for more than 23 years. Our program is designed to encompass many aspects of the petroleum delivery industry, including retail and wholesale propane.

We are one of the country's largest writers of propane business, and we market our insurance program through local, independent agents with fuel marketer expertise.



#### Available Coverages:

- Property
- Auto
- Broadened Pollution Liability
- General Liability
- Inland Marine
- Accounts Receivable
- Erroneous Delivery of Liquid Products
- Gasoline or Oil Contamination
- Spoilage
- Crime
- Umbrella
- EPLI
- Workers' Compensation
- and More!

#### Available Insurance Products:

**Petroleum Jobbers** – coverage for petroleum jobbers who purchase their petroleum products directly from the refining companies (or in some cases from larger jobbers) and distribute to retailers, or sell them directly to the end user. In conjunction with this program, AMC will be able to write the C-stores and Card Locks.

**Propane Distribution** – coverage for wholesale and retail propane distribution to homes, farms, commercial establishments or factories and installation of LP gas appliances and burner assemblies.

**Home Heating Oil Distribution** – includes these operators in their capacity as wholesalers, retailers and service work. To qualify for coverage, a risk must have at least 50% of total sales generated from one or in combination with one or more of the eligible classes.

**Used/Bulk Oil Haulers** – covers the collection and transportation of used oil products, lubricants and other miscellaneous products, such as antifreeze.

**Common & Contract Carriers** – intent is to insure operators that haul petroleum products for hire or under contract; this can be the only operation or in conjunction with other operations.

\*Stand alone or any combination of these risks.

#### A World of Insurance Services

**Risk Engineering** - At AMC, our Health, Safety and Environmental (HSE) professionals find the right combination of resources, content and delivery methods to make a positive impact for our clients by helping them reduce injuries, property losses, business failures and environmental disasters. The programs and services we provide are industry-specific and delivered by specialists in the niches in which AMC underwrites business.

**Claims** - Provides a complete array of claim services, including the handling of serious trucking accidents, propane, petroleum, pollution and bodily injury claims. AMCA provides expertise in subrogation and litigation claims management.

**Certificate Monitoring (AMCS)** - American Management Control systems provides risk management services by monitoring certificates of insurance.